



## OFARM SUSTAINABLE TARGET PRICES

The historical levels represent prices received through ORGANIC COOPERATIVES and ASSOCIATIONS. The target prices represent the levels necessary to sustain a fair return for organic farmers. Because of the continued increased in consumer confidence in organic foods, these prices also reflect the growing need to more effectively move additional acres into organic production. Price ranges reflect carrying charges as well as regional markets. *With every sale , less is available to sell tomorrow*

### OFARM Pricing Goals include:

1. The full recovery of all actual production inputs including those unique to the production, handling, and marketing of organic livestock.
2. A return to labor and management that provides family income at levels that allow for the full involvement and adequate compensation of all members of this partnership in the operation of an organic production unit. This compensation must extend to the education, training and transition to a future generation of organic farmers.
3. Return to investment that provides for the acquisition and ownership of the land and related infrastructure required for organic food production.
4. Income enhancement to provide for support for the social and economic viability of the community.
5. Organic premium for production of healthy, wholesome food in an environmentally responsible manner.

OFARM Updated March 4, 2010		2009 crop	2010-Crop	2008
Grain	Description	30-day Outlook*	Target Price	Historical
<b>Corn-Food Grade</b>	#1 Yellow	To put your production to work together with your organic farming neighbors to improve organic profitability contact one of the OFARM member organization marketers .	\$10.00 - \$12.50	\$10.20 - \$12.75
<b>Feed Grade</b>	#2 Yellow		\$9.00 - \$11.50	\$9.79 - \$12.24
<b>Soybeans -Food Grade</b>	Vinton 81, HP204, Iowa Types, Clear Hylum		\$25.00 - \$30.00	\$22.85 - \$28.56
<b>Feed Grade</b>	#2 or Screenings		\$22.00 - \$24.00	\$19.58 - \$24.48
<b>Barley-Milling Grade</b>	48# Bushel		\$8.00 - \$10.00	\$7.60 - \$9.50
<b>Feed Grade</b>			\$7.25 - \$9.00	\$7.60 - \$9.50
<b>Wheat-HR Spring</b>	#1 14% Protein		\$13.00 - \$16.00	\$16.00 - \$20.00
<b>HR Winter</b>	#1 12% protein		\$13.00 - \$16.00	\$14.40 - \$18.00
<b>SR Winter</b>	#1		\$12.00 - \$15.00	\$14.40 - \$18.00
<b>Feed Grade</b>	11% and below Protein		\$8.00 - \$10.00	\$12.00 - \$15.00
<b>Buckwheat</b>	48# Bushel		\$0.30 - \$0.35	\$0.28 - \$0.35
<b>Golden and Brown Flax-Food Grade</b>	56# Bushel		\$0.60 - \$1.10	\$0.82 - \$1.02
<b>Rye</b>	56# Bushel		\$10.00 - \$12.00	\$8.00 - \$10.00
<b>Millet</b>	per pound		\$0.18 - \$0.20	\$0.18 - \$0.20
<b>Dry Beans</b>	per pound		\$0.60 - \$0.80	\$0.74 - \$0.92
<b>Spelt-Food Grade</b>	11% Protein		\$0.25 - \$0.30	\$0.25 - \$0.31
<b>Oats-Feed Grade</b>	32# Bushel	\$4.50 - \$6.00	\$4.40 - \$5.50	
<b>Blue Corn</b>	56# Bushel	\$14.50 - \$18.00	\$14.69 - \$18.36	
<b>Hay</b>	Per point RFV	\$1.15 - \$1.25	\$0.98 - \$1.22	
<b>Field Peas (Feed)</b>	60# Bushel	\$12.50 - \$15.50	\$12.40 - \$15.50	

**All Prices are FOB the Farm in U.S. Dollars Subject to Regional Variation. Storage and handling extra.**

